

Services trade mode 4 movement of (natural) persons Hazel V J Moir

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Services trade: modes of delivery

Cross-cutting issues:

Mode 3: Commercial presence

(mainly investment issues?)

Mode 4: Movement of (natural) persons

Visa requirements

Qualifications and licensing

(also mode 1: cross-border trade)



Movement of (natural) persons

GATS obligations*:

- Service suppliers (self-employed persons)
- Employees of a service provider

Does not cover permanent employment or residence

Joint Initiative on Services Domestic regulation (Geneva, 2 Dec 2021)#:

- to streamline licensing / qualification requirements
 - indirect impact on access to visas



Movement of persons

Recent WTO study

- 183 RTAs covering services (115 WTO members)
 - to end 2021
 - 100 include mode 4 disciplines
 - More frequent after 2004
- But looks only at formalities
 - Mainly re transparency (97%) and application procedures (86%)
 - But also dispute settlement (70%)



Migration background: 2020

- Large global labour and refugee migrant flows
 - 281m int'l migrants
 - 3.6% of population
- In Europe (incl Russia)
 - 87m int'l migrants
 - 11.6% of population
- In Australia
 - 8m int'l migrants
 - 30.1% of population

Western Europe

33m

16.9%

Source: https://www.migrationdataportal.org/



Migration issues

- Labour mobility
 - importance of factor mobility in trade theory
 - domestic concerns re "taking jobs"
 - employer concerns re labour supply
- Refugees
 (UK's hostile environment)
- Migrants and their families
 - temporary vs permanent migration (remittances)
 - spouses and children; aged parents



CPTPP text provisions (AU)

Temporary entry for business purposes i.e. not re general entry / immigration Processing and fees Must also meet MR and licensing requirements Transparency / publication Dispute settlement only if pattern of practice Various conditions: not impact on labour disputes Text is very general; AU schedule (12-A)



CPTPP: Ch 12 – AU commitments

Business visitors	Max 3 month stay
Service sellers	Initially 6 months; max 12 months
Installers and servicers tay can be extended	Max 3 month stay
Intra-corporate transferees	Must be employer sponsored
executives / senior managers	stay up to 4 years*
specialists	stay up to 2 years*
	Spouse and dependents for same period
Independent executives	Must be employer sponsored
	stay up to 2 years
	Spouse and dependents for same period
Contract service suppliers	Must be employer sponsored
	stay up to 12 months*
	Spouse and dependents for same period



Which treaties?

"The CPTPP was notable at the time for going beyond the then existing requirements for services suppliers under Mode 4 of the General Agreement on Trade in Services"

AUKFTA provisions "build on and extend" those in CPTPP.

EU demand presented in October 2018.



EU demands cf AU and NZ

- 4 proposed articles
- Scope: business visitors; contractual service suppliers; independent professionals; intra-corporate transferees highly specified, e.g. level within company; other sources of income; time with current employer; duration of professional experience; qualifications
- Exception labour disputes/negotiations
- Visa term:

3 years: managers and specialists;

12 months: trainees; and

6 months: service suppliers and independent professionals

(no limits on numbers);

3 months: short-term visitors (establishment)

Transparency (ie publicly available information)



AUKFTA details

- short-term visitors (establishment): 3 of 6 mths
- installers and servicers: 3 months
- service sellers: 6 of 12 months
- investors: 12 months
- transferees managers and specialists: 4 years
- independent professionals; contract service suppliers: 4 years limited by positive list of industries, differing between independent executives and contract service suppliers
- Most must be employer sponsored.



AUKFTA details

- short-term visitors (establishment); installers and servicers: 3 months
- service sellers: 6 of 12 months
- transferees managers and specialists: 4 years
- independent executives; contract service suppliers: 4
 years
 BUT limited by positive list of industries which differs
 depending on whether UK has commercial presence
 in Australia or not.
- Most must be employer sponsored.



Finding your mode 4 AU visa?

Search for working in Australia visas indicates:

- All information designed for Australian employers or potential immigrants
- But corporate transfers must have been going on for decades



AU visa categories

Search for "employer nominated"

- Most visa categories were permanent
- None appeared to reflect CPTPP commitments (or AUKFTA commitments)

Search for CPTPP - no results

Search for United Kingdom – tourist visas (3), working holidays (4), graduates (3), innovation, training



AU reasonable fees: working visas

Temporary:

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482 (from $1,330, $2,770); 485 (from $1,730);
476 (from $425);
489 (from $375 – but from $4,240 for family members)
188 (from $6,270) (for investors)
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Permanent:

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186, 187, 189, 190 (from $4,240); 887 (from $435)
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Family members of 457 and TSS – from \$1,330



AU – what about your family?

Join AU citizen/resident spouse:

300 / 801 /820: \$7,850- \$8,085

Parent joining AU citizen/resident child:

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103 $6,625 wait time up to 30 years 
114 $6,625 wait time up to 50 years
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143 from \$47,955 + assurance of support



Using Mode 4 treaty commitments

Need for clear guides:

- what visa category to apply for
 - fees
 - family members
- Recognition of qualifications
- Licensing requirements

Analysis:

Comparison of visa commitments in treaties of normally available visas.



Comments or discussion to:

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